Business As UnUsual Rick Yvanovich FCMA CGMA FCPA MSc CCMP CCMC CBC



People will forget what you said People will forget what you did but people will never forget how you made them feel

Maya Angelou

Rick Yvanovich



- Founder & CEO, TRG International
- Co-Founder & CFO, Great People Inside
- Certified Chief Master Coach
- USA Today & Wall Street Journal bestselling author





Chartered Global Management Accountant"



Rick Yvanovich Author

USA Today & WSJ Bestseller

USA Today and WSJ Bestseller HABBITS OF SUCCESS WHAT TOP ENTREPRENEURS

ROUTINELY DO IN BUSINESS AND IN LIFE

Alidia Dadowida - Armanche Chietai - Andreas Siniseritori - Antary Gorden - Cort Warden H. - Otre Bordswitz Christian Me. - Douis Soyren - Booge Antones - Gorden Willmann - Napril Selbesse - Jonas O. Shalles - Junian Jewel Graman - Johang Weith - Jonaph A. Clark, CFP - Joseph Lafvate, SBA - Karteys Estewa + Karty Data Dr. Grabachi Sendon Fuenes - Ot. Larus Cattere - I protein Cenzy - Martin Pietler - Michael Modelein Michael Borg - Michael - Montz Doubscie - Muntan Orts - Marcael N. Jobie, 23. O - Martin Brain Paul, Canz J. - Philip John Campbell - Shally Meete - Stachel Mellichael - Fak Versonich, FCM, CMC - Robert Ellis Foort F. Bolg - Solites von Researe - Sandy Michael - Stachel Mellichael - Fak Versonich, FCM, CMC - Robert Ellis Foort F. Stark - Solites von Researe - Sandy Michael - Sin Sin Sender I Mark - Wand Bo - Will Neger, P. N. **USA Today Bestseller**





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LUMINARY LEADERSHIP

HOW TOP ENTREPRENEURS LEAD IN BUSINESS AND IN LIFE



ALINEA RUITKOWSKA JASHA LOVE JOR. ANY LULAN MANBOLIO JALESS ERI JALINA OKUN JEETH AANHERY IREET CURREES (FORKS FORKES) ERIC MOCEMBOLI JALONA SAMANGES (SONANT FEILENS FOR GLEN BORISOR JOINNY MARINES | KURAR PARAKALA | LARCE GIAULUCH | LOUIS COLUMBUS | MARTIN ROWINSR MEGAN HIMPITOVER MARTINS | MORAH AL JALER | NOCCETTE FREEMAN | PER JORGES | PAPA BRELL DR. FASAD ADOULULA | RECK YMANOVCI | SMANON I NIW YETH | STEMAME CROWE







What is this?



Feedback

It's not FUN

Real change requires real effort

Today we'll learn:

- What it takes to change your own behaviour
- How to help others change their behaviour



FeedForward How To get better One idea at a time Pain free and Fun







Role #1 Learn as much as you can

Role #2 Help as much as you can

You'll either be
Learning from these smart people
Helping these nice people

It's all good!



2 Rules in FeedForward

Rule #1

- No feedback about the past
- You can't change the past, let it go
 Rule #2
- You cannot judge or critique ideas
 - Treat an idea as a gift
- What do you say when someone gives you a gift?
 - say Thank You

everything hr.

Activity: FeedForward

- Think of one <u>behaviour</u> you wish to improve eg
- ✓ Active listening
- ✓ Speaking up, not being silent
- ✓ Turning up on time
- ✓ Getting fit
- ✓ Eating healthy food
- ✓ How to Prioritise
- ✓ Be a better friend

everything hr.





Person 1	My name is and I want to get better atX
Person 2	One idea to get better at _X is
Person 1	Thank You
Person 2	My name is and I want to get better at _Y
Person 1	One idea to get better at _Y is
Person 2	Thank You

Partner with as many other people as you can around the room



Activity: FeedForward

Shout out 1 word

This exercise was ...



FeedForward – What did we learn?

- Fun, fast, simple, positive, proactive
- Focus on what you <u>can change</u> (the future) and not on what you can't (the past)
- Learnt to ask for input and listen non-defensively
- Learnt not to judge or critique
- Learnt to give people recognition for what they say
 - Treated the ideas received as a gift & said Thank You
- Everyone is focused on helping
- No one is focused on judging

everything hr.

"Whatever you vividly imagine, ardently desire, sincerely believe and enthusiastically act upon MUST inevitably come to pass."

Jim Sirbasku 1939-2010

Mantra to Manifest your reality

I AM AMAZING YOU ARE AMAZING WE ARE AMAZING



YEAH !

Manifest your reality

I AM AMAZING YOU ARE AMAZING WE ARE AMAZING



YEAH !

Manifest your reality

I AM AMAZING YOU ARE AMAZING WE ARE AMAZING



YEAH !

Manifest your reality







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